

GETTING GOOD ADVICE

Checking references: Questions to ask

When prescreening potential advisors, you'll want to check their references. If you're uncertain about what to ask, try these basic questions.

How long have you worked with this advisor?

How often do you hear from your advisor?

Are you satisfied with the services you've been receiving?

Who normally initiates the calls, and for what reason?

What would you say are this advisor's strong points?
Weak points?

How quickly are your calls returned?

Does your advisor have any special areas of expertise?

What is it that you really value about your relationship with your advisor?

Have you ever been disappointed or surprised by anything in your relationship?

Is there any situation in which you wouldn't recommend this advisor?
